Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
	POLYCOM CONFERENCE ROOM SOLUTIONS							
	HD Camera's/Codecs							
7200-23340-001	HDX 9001 XL package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 2M LR, CTRY code 54 NTSC	$19,999	$6,999.65	$12,999.35	no	$1,495	$3,510	$1,705.25
7200-23350-001	HDX 9002 XL HD package includes English remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 2M LR, CTRY code 54 NTSC	$21,999	$7,699.65	$14,299.35	no	$1,495	$3,510	$1,705.25
7200-23470-001	HDX 9002 XLP HD package includes Englisg remote, 2-HDX Microphone arrays, content sharing, PPCIP, Eagle Eye camera, 4M LR, 4W MP, People On Content, CTRY code 54 NTSC	$29,999	$10,499.65	$19,499.35	no	$1,495	$3,510	$1,705.25
7200-25770-001	HDX 8004 XLP: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PoC, MP, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	$18,499	$6,474.65	$12,024.35	no	$1,040	$2,423.00	$1,705.25
7200-26030-001	HDX 8004 XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PoC, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	$15,999	$5,599.65	$10,399.35	no	$1,040	$2,423.00	$1,705.25
7200-26110-001	HDX 8004: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, English remote. Cables: 2 sets of component video (DVI-to-RCA), audio (RCA-to-RCA), HDCI breakout (HDCI-to-BNC), LAN, RJ11, NA pwr. Cntry code 54. NTSC	$13,999	$4,899.65	$9,099.35	no	$1,040	$2,423.00	$1,705.25
7200-26480-001	HDX 8002: Incl HD codec, Eagle Eye HD camera, HDX mic array, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54. NTSC	$10,999	$3,849.65	$7,149.35	no	$1,040	$2,423.00	$1,705.25
7200-27300-001	HDX 8002 XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, P+C, PoC, English remote. Cables: component video (DVI-to-RCA), audio (RCA-to-RCA), LAN, RJ11, NA pwr. Cntry code 54, NTSC.	$12,999	$4,549.65	$8,449.35	no	$1,040	$2,423.00	$1,705.25
7200-27600-001	HDX 7002: Incl HD codec, Eagle Eye HD camera, HDX mic array, Eng rmt. Cables: component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	$9,499	$3,324.65	$6,174.35	no	$1,040	$2,423.00	$1,402.25
7200-27630-001	HDX 7002XL: Incl HD codec, Eagle Eye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor option, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	$11,499	$4,024.65	$7,474.35	no	$1,040	$2,423.00	$1,402.25
7200-27660-001	HDX 7002XLP: Incl HD codec, Eagle Eye HD camera, HDX mic array, 4M LR, P+C, PPCIP, 2nd monitor option, SD MP, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry code 54. NTSC	$13,999	$4,899.65	$9,099.35	no	$1,040	$2,423.00	$1,402.25
	SD Camera's/Codecs							
7200-21962-001	VSX 8400 Presenter: Incl VSX 8000, PowerCam camera, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$13,999	$4,899.65	$9,099.35	no	$2,000	$1,900	
7200-21963-001	VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$14,299	$5,004.65	$9,294.35	no	$2,000	$1,900	
7200-22740-001	VSX 8400 Presenter Voice Tracker: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$14,999	$5,249.65	$9,749.35	no	$2,000	$1,900	
7200-22750-001	VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$17,999	$6,299.65	$11,699.35	no	$2,000	$1,900	
7200-22760-001	VSX 8400 Presenter Voice Tracker VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$15,499	$5,424.65	$10,074.35	no	$2,000	$1,900	
7200-22770-001	VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$18,549	$6,492.15	$12,056.85	no	$2,000	$1,900	

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
7200-22540-001	VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$8,999	$3,149.65	$5,849.35	no	$2,000	$1,900	
7200-22560-001	VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$13,997	$4,898.95	$9,098.05	no	$2,000	$1,900	
7200-22570-001	VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$9,499	$3,324.65	$6,174.35	no	$2,000	$1,900	
7200-22710-001	VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$14,497	$5,073.95	$9,423.05	no	$2,000	$1,900	
7200-22720-001	VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$11,498	$4,024.30	$7,473.70	no	$2,000	$1,900	
7200-22730-001	VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$10,998	$3,849.30	$7,148.70	no	$2,000	$1,900	
2200-22650-001	VSX 7000s: Incl VSX 7000s, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$6,999	$2,449.65	$4,549.35	no	$2,000	$1,900	
7200-22640-001	VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$8,998	$3,149.30	$5,848.70	no	$2,000	$1,900	
7200-22675-001	VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$7,499	$2,624.65	$4,874.35	no	$2,000	$1,900	
7200-22685-001	VSX 7800s Presenter MP: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$11,997	$4,198.95	$7,798.05	no	$2,000	$1,900	
7200-22690-001	VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$9,498	$3,324.30	$6,173.70	no	$2,000	$1,900	
7200-22700-001	VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$12,497	$4,373.95	$8,123.05	no	$2,000	$1,900	
2200-22550-001	VSX 5000: Incl VSX 5000, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$3,999	$1,399.65	$2,599.35	no	$2,000	$1,900	
7200-22780-001	VSX 5400 Presenter: Incl VSX 5000, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$5,998	$2,099.30	$3,898.70	no	$2,000	$1,900	
7200-22790-001	VSX 5000 VTX: Incl VSX 5000, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$4,499	$1,574.65	$2,924.35	no	$2,000	$1,900	
7200-22795-001	VSX 5400 Presenter VTX: Incl VSX 5000, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC	$6,498	$2,274.30	$4,223.70	no	$2,000	$1,900	

Portable and Fixed Display Units

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
7200-23560-001	Polycom HDX Executive Collection, HDX 9004 IP, dual 50 in. plasma displays, floor stand, Eagle Eye camera, 2-HDX micr arrays, content sharing, PPCIP, 6M LR, 8W MP, People On Content, 240w sound sys, Eng Remote, CNTY code 54, NTSC. (NA only)	$49,999	$17,499.65	$32,499.35	no			
7200-23580-001	Polycom HDX Executive Collection, HDX 9002 IP, dual 50 in. plasma displays, floor stand, Eagle Eye camera, 2-HDX mic arrays, content sharing, PPCIP, 4M LR, 4W MP, People On Content, 240w sound sys, Eng Remote, CNTY code 54, NTSC. (NA only)	$45,999	$16,099.65	$29,899.35	no			

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
7200-23590-001	Polycom HDX Executive Collection, HDX 9002 IP, single 50 in. plasma displays, floor stand, Eagle Eye camera, 2-HDX mic arrays, content sharing, PPCIP, 4M LR, 4W MP, People On Content, 240w sound sys, Eng Remote, CNTY code 54, NTSC. (NA only)	$34,999	$12,249.65	$22,749.35	no			
7200-26540-001	HDX Media Center 8004XL 2PT. HDX 8004XL (see 7200-26030-001), HDX Media center Pedestal with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters separately, cntry=054	$34,800	$12,180.00	$22,620.00	no			
7200-26600-001	HDX Media Center 8004XL 2PC. HDX 8004XL (see 7200-26030-001, less mic), HDX Media center Pedestal with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, order casters separately, cntry=054	$35,600	$12,460.00	$23,140.00	no			
7200-26670-001	HDX Media Center 8004XLP 2PT. HDX 8004XLP (see 7200-25770-001), HDX Media center Pedestal with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters separately, cntry=054	$37,200	$13,020.00	$24,180.00	no			
7200-26680-001	HDX Media Center 8004XLP 2PC. HDX 8004XLP (see 7200-25770-001, less mic), HDX Media center Pedestal with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, order casters separately, cntry=054	$38,000	$13,300.00	$24,700.00	no			
7200-27000-001	HDX Media Center 8002XL 1PT. HDX 8002XL (see 7200-27300-001), HDX Media center Pedestal with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters separately, cntry=054	$27,000	$9,450.00	$17,550.00	no			
7200-27030-001	HDX Media Center 8002XL 1PC. HDX 8002XL (see 7200-27300-001, less mic), HDX Media center Pedestal with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, order casters separately, cntry=054	$27,800	$9,730.00	$18,070.00	no			
7200-27070-001	HDX Media Center 8004XLP 1PC. HDX 8004XLP (see 7200-25770-001, less mic), HDX Media center Pedestal with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, order casters separately, cntry=054	$33,300	$11,655.00	$21,645.00	no			
7200-27080-001	HDX Media Center 8004XL 2WT. HDX 8004XL (see 7200-26030-001), HDX Media center 2 Wall mounts with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054	$32,800	$11,480.00	$21,320.00	no			
7200-27100-001	HDX Media Center 8004XL 2WC. HDX 8004XL (see 7200-26030-001, less mic), HDX Media center 2 Wall mounts with 2-42" 720p LCD displays, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=054	$33,600	$11,760.00	$21,840.00	no			
7200-27110-001	HDX Media Center 8004XLP 2WT. HDX 8004XLP (see 7200-25770-001), HDX Media center 2 Wall mounts with 2-42" 720p LCD display, 2 soundbars, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054	$35,200	$12,320.00	$22,880.00	no			
7200-27140-001	HDX Media Center 8004XLP 2WC. HDX 8004XLP (see 7200-25770-001, less mic), HDX Media center 2 Wall mounts with 2-42" 720p LCD display, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=054	$36,000	$12,600.00	$23,400.00	no			
7200-27170-001	HDX Media Center 8002XL 1WT. HDX 8002XL (see 7200-27300-001), HDX Media center 1 Wall mount with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054	$23,000	$8,050.00	$14,950.00	no			
7200-27190-001	HDX Media Center 8002XL 1WC. HDX 8002XL (see 7200-27300-001, less mic), HDX Media center 1 Wall with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=054	$23,800	$8,330.00	$15,470.00	no			
7200-27200-001	HDX Media Center 8004XLP 1WT. HDX 8004XLP (see 7200-25770-001), HDX Media center 1 Wall mount with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, cntry=054	$28,500	$9,975.00	$18,525.00	no			
7200-27240-001	HDX Media Center 8004XLP 1WC. HDX 8004XLP (see 7200-25770-001, less mic), HDX Media center 1 Wall mount with 1-42" 720p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=054	$29,300	$10,255.00	$19,045.00	no			
7200-22818-001	VSX 8400 Presenter Voice Tracker w/Media Center and 2 32-inch LCDs w/speakers. VSX 8400 as in 7200-22740-001, Media Center/LCDs as in 2215-22634-001. Cart speakers not incl. English remote. Order netwk modules sep COUNTRY CODE 54, NTSC	$24,798	$8,679.30	$16,118.70	no			

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
7200-22958-001	VSX 8400 Presenter with Media Center and one 42-inch Plasma. VSX 8400 as in 7200-21962-001, Media Center/Plasma as in 2215-22632-001. Cart speakers included. English remote. Order network modules separately COUNTRY CODE 54, NTSC	$24,499	$8,574.65	$15,924.35	no			
7200-22959-001	VSX 8400 Presenter with Media Center and two 42-inch Plasmas. VSX 8400 as in 7200-21962-001, Media Center/Plasmas as in 2215-22622-001. Cart speakers included. English remote. Order network modules separately COUNTRY CODE 54, NTSC	$31,499	$11,024.65	$20,474.35	no			
7200-22961-001	VSX 8400 Presenter w/ Media Center and 1 32-inch LCD w/speakers. VSX 8400 as in 7200-21962-001, Media Center/LCDs as in 2215-22626-001. Cart speakers not included. English remote. Order network modules separately COUNTRY CODE 54, NTSC	$20,298	$7,104.30	$13,193.70	no			
7200-22962-001	VSX 8400 Presenter w/ Media Center and 2 32-inch LCDs w/speakers. VSX 8400 as in 7200-21962-001, Media Center/LCDs as in 2215-22634-001. Cart speakers not included. English remote. Order network modules sep COUNTRY CODE 54, NTSC	$23,798	$8,329.30	$15,468.70	no			
7200-22963-001	VSX 8400 Presenter Voice Tracker w/ Media Center and 1 42-inch Plasma. VSX 8400 as in 7200-22740-001, Media Center/Plasma as in 2215-22632-001. Cart speakers included. English remote. Order network modules sep COUNTRY CODE 54, NTSC	$25,499	$8,924.65	$16,574.35	no			
7200-22964-001	VSX 8400 Presenter Voice Tracker w/Media Center and 2 42-inch Plasmas. VSX 8400 as in 7200-22740-001, Media Center/Plasmas as in 2215-22622-001. Cart speakers included. English remote. Order netwk modules sep COUNTRY CODE 54, NTSC	$32,499	$11,374.65	$21,124.35	no			
7200-22965-001	VSX 8400 Presenter Voice Tracker w/Media Center and 1 32-inch LCD w/speakers. VSX 8400 as in 7200-22740-001, Media Center/LCDs as in 2215-22626-001. Cart speakers not incl. English remote. Order netwk modules sep COUNTRY CODE 54, NTSC	$21,298	$7,454.30	$13,843.70	no			
7200-22966-001	VSX 8800 Presenter MP with Media Center and one 42-inch Plasma. VSX 8800 as in 7200-22750-001, Media Center/Plasma as in 2215-22632-001. Cart speakers included. English remote. Order network modules separately COUNTRY CODE 54, NTSC	$28,499	$9,974.65	$18,524.35	no			
7200-22967-001	VSX 8800 Presenter MP with Media Center and two 42-inch Plasmas. VSX 8800 as in 7200-22750-001, Media Center/Plasmas as in 2215-22622-001. Cart speakers included. English remote. Order network modules separately COUNTRY CODE 54, NTSC	$35,499	$12,424.65	$23,074.35	no			
7200-22968-001	VSX 8800 Presenter MP w/Media Center and 1 32-inch LCD w/speakers. VSX 8800 as in 7200-22750-001, Media Center/LCDs as in 2215-22626-001. Cart speakers not included. English remote. Order network modules sep COUNTRY CODE 54, NTSC	$24,298	$8,504.30	$15,793.70	no			
7200-22969-001	VSX 8800 Presenter MP w/Media Center and 2 32-inch LCDs w/speakers. VSX 8800 as in 7200-22750-001, Media Center/LCDs as in 2215-22634-001. Cart speakers not included. English remote. Order network modules sep COUNTRY CODE 54, NTSC	$27,798	$9,729.30	$18,068.70	no			
7200-22817-001	VSX 7000e IP, NTSC, with Media Center Cart and one 32-inch WXGA 16:9 LCD w/stereo audio. VSX 7000e as described in 7200-22540-001 and Media Center/LCD as described in 2215-22626-001. Cart stereo speakers not included. English Remote, Country Code 54.	$15,298	$5,354.30	$9,943.70	no			
7200-22946-001	VSX 7000e with Media Center and two 32-inch LCDs w/speakers. VSX 7000e as in 7200-22540-001; Media Center/LCDs as in 2215-22634-001. Cart speakers not included. English Remote. Order network modules separately COUNTRY CODE 54, NTSC	$18,798	$6,579.30	$12,218.70	no			
7200-22947-001	VSX 7000e with LCD Wall Mount and one 32-inch LCD w/speakers. VSX 7000e as in 7200-22540-001; Wall Mount/LCD as in 2215-22635-001. English Remote. Order network modules separately COUNTRY CODE 54, NTSC	$12,849	$4,497.15	$8,351.85	no			
7200-22948-001	VSX 7000e with LCD Wall Mounts and two 32-inch LCDs w/speakers. VSX 7000e as in 7200-22540-001; Wall Mount/LCD as in 2215-22636-001. English Remote. Order network modules separately COUNTRY CODE 54, NTSC	$16,549	$5,792.15	$10,756.85	no			
7200-22949-001	VSX 7400e Presenter w/ Media Center and one 32-inch LCD w/speakers. VSX 7400e as in 7200-22730-001; Media Center/LCDs as in 2215-22626-001. Cart speakers not included. English Remote. Order network modules sep COUNTRY CODE 54, NTSC	$17,297	$6,053.95	$11,243.05	no			
7200-22951-001	VSX 7400e Presenter w/ Media Center and two 32-inch LCDs w/speakers. VSX 7400e as in 7200-22730-001; Media Center/LCDs as in 2215-22634-001. Cart speakers not included. English Remote. Order network modules sep COUNTRY CODE 54, NTSC	$20,797	$7,278.95	$13,518.05	no			

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
7200-22952-001	VSX 7400e Presenter w/ LCD Wall Mount and one 32-inch LCD w/speakers. VSX 7400e as in 7200-22730-001; Wall Mount/LCD as in 2215-22635-001. English Remote. Order network modules separately COUNTRY CODE 54, NTSC	$14,848	$5,196.80	$9,651.20	no			
7200-22953-001	VSX 7400e Presenter with LCD Wall Mounts and two 32-inch LCDs w/speakers. VSX 7400e as in 7200-22730-001; Wall Mount/LCD as in 2215-22636-001. English Remote. Order network modules separately COUNTRY CODE 54, NTSC	$18,548	$6,491.80	$12,056.20	no			
7200-22954-001	VSX 7800e Presenter MP w/ Media Center and one 32-inch LCD w/speakers. VSX 7800e as in 7200-22560-001; Media Center/LCDs as in 2215-22626-001. Cart speakers not included. English Remote. Order network modules sep COUNTRY CODE 54, NTSC	$20,296	$7,103.60	$13,192.40	no			
7200-22955-001	VSX 7800e Presenter MP w/ Media Center and two 32-inch LCDs w/speakers. VSX 7800e as in 7200-22560-001; Media Center/LCDs as in 2215-22634-001. Cart speakers not included. English Remote. Order network modules sep COUNTRY CODE 54, NTSC	$23,796	$8,328.60	$15,467.40	no			
7200-22956-001	VSX 7800e Presenter MP with LCD Wall Mount and one 32-inch LCD w/speakers. VSX 7800e as in 7200-22560-001; Wall Mount/LCD as in 2215-22635-001. English Remote. Order network modules separately COUNTRY CODE 54, NTSC	$17,847	$6,246.45	$11,600.55	no			
7200-22957-001	VSX 7800e Presenter MP with LCD Wall Mounts and two 32-inch LCDs w/speakers. VSX 7800e as in 7200-22560-001; Wall Mount/LCD as in 2215-22636-001. English Remote, 1 year std service, order network modules separately COUNTRY CODE 54, NTSC	$21,547	$7,541.45	$14,005.55	no			

Microphones

Document Cameras

Desktop Solutions (Cameras and Software)

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
2200-24500-001	HDX 4002 Executive Desktop System, HD codec, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54	$7,999	$2,799.65	$5,199.35	no			
2200-24560-001	HDX 4002 Executive Desktop System, HD codec, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54	$9,999	$3,499.65	$6,499.35	no			
7200-24550-001	HDX 4001 XL package Executive Desktop System, includes: People+Content license, 20" Widescreen Display, NA power cord; Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54	$9,999	$3,499.65	$6,499.35	no			
7200-24850-001	HDX 4002 XL package Executive Desktop System, includes: HD codec, People+Content license, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54	$11,999	$4,199.65	$7,799.35	no			
2200-22800-001	VSX 3000 IP-only system, Includes: English Remote, North American power cords. NTSC	$4,999	$1,749.65	$3,249.35	no			
2200-22950-001	VSX 3000 QBRI system, Includes English Remote, North American power cord. NTSC	$6,499	$2,274.65	$4,224.35	no			
7200-25570-001	VSX 3400 IP-only system; Includes: People+Content IP software option,	$5,499	$1,924.65	$3,574.35	no			
7200-25580-001	VSX 3400 QBRI system; Includes: People+Content IP software option,	$6,999	$2,449.65	$4,549.35	no			
7200-25590-001	VSX 3800 IP-only system; Includes: People+Content IP and MPPlus Multipoint Software Options	$7,499	$2,624.65	$4,874.35	no			
7200-25610-001	VSX 3800 QBRI system; Includes: People+Content IP and MPPlus Multipoint Software Options	$8,999	$3,149.65	$5,849.35	no			
	Judicial Wall System with VSX 3000 IP-only system (NTSC)							

Overhead Projectors and Screen Displays

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
NP60	NEC DLP PROJECTOR 3000 LU XGA 1024X768	$1,799.00	$209.67	$1,589.33	no			

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required (Yes or No)	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
NP4001	NEC DLP PROJECTOR 4500 LU WXGA 1280X768	$6,999.00	$1,871.00	$5,128	no			
NP60	NEC DLP PROJECTOR 3000 LU XGA 1024X768	$1,799.00	$209.67	$1,589.33	no	n/a	n/a	n/a
NP4001	NEC DLP PROJECTOR 4500 LU WXGA 1280X768	$6,999.00	$1,871.00	$5,128	no	n/a	n/a	n/a
320PX-BLACK	32" Samsung flat panel monitor	$1,149.00	$0.00	$1,149.00	no	n/a	n/a	n/a
PPM42M7HB	42" Samsung flat panel monitor	$1,819.00	$0.00	$1,819.00	no	n/a	n/a	n/a
PPM50M7HB	50" Samsung flat panel monitor	$2,499.00	$0.00	$2,499.00	no	n/a	n/a	n/a

PERPHERALS

Audio, Video, Network and Camera Cables

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required	Year 1 maint.	Maintenance (Multi-Year)	Installation & Training
NT-4620	4 port NT-1	$549	$192.15	$356.85	no	n/a	n/a	n/a
POL-20523-200	Quad BRI for VSX 7000	$1,499	$524.65	$974.35	no	n/a	n/a	n/a
2215-23365-001	Quad BRI Module for HDX 9000 Series. Includes four 20ft/6m ISDN cables (with green connectors).	$1,499	$524.65	$974.35	no	n/a	n/a	n/a
2215-26690-001	Quad BRI Module for HDX Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.	$1,499.00	$524.65	$974.35	no	n/a	n/a	n/a

Audio, Video, Network and Camera Power Supplies

Part NMBR	Description	MSRP	Discount	Total Purchase Price				
POL-23180-010	Cable, Eagle Eye camera cable	$88.00	$0.00	$88.00				

Overhead Projector Replacement Parts (bulbs etc)

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required			
NEC-VT77LP	NEC Replacement lamps	$495.00	$0.00	$495.00	no			

Remote Controls

Part NMBR	Description	MSRP	Discount	Total Purchase Price	Mtce Required			
POL-REMOTE-VIEW	Remote Control for Viewstation/VSX	$99.00	$0.00	$99.00	no			
2201-52556-001	HDX remote control for use with HDX Series codecs	$206.00	$0.00	$206.00	no			